

**A note from our State Purchasing Director, John Utterback**

Despite the rainy weather, 70 participants representing 42 institutions of higher education, state and local agencies, attended the annual Procurement Card Conference on June 2<sup>nd</sup>, 2009. The day was sponsored by JPMorgan Chase and provided training and networking opportunities for program administrators and representatives. Additional training sessions will be held in July and August.

*Thank you to all who attended and Jana Sealy, State P-Card Manager for putting together a great conference!!*

**DID YOU KNOW. . . ?? RE: State Price Agreements**

Pricing is considered to be ceiling pricing, unless otherwise noted in the Price Agreement terms. Many agencies work with their programs to identify aggregated, volume purchases or project work. **Agencies can and should contact the vendor representative to negotiate pricing, quality, and delivery for these situations.**

As statewide Price Agreements are re-solicited, the State Purchasing Agent will contact agencies to include their requirements in the list of core items or core services being developed. Therefore, your agency will not need to issue its own solicitation for similar categories of goods or services, and will benefit from statewide aggregated pricing and other terms.

**Green Purchasing Update**-The Environmentally Preferable Purchasing Policy for the State of Colorado has been developed and presented to state agencies and institutions. We will begin implementing this policy effective July 1, 2009. The Spring PAC meeting held June 1, 2009 provided a good opportunity for participants to become familiar with the policy as well as the efforts by the PAC Executive committee and the State Purchasing Agents to assist in the implementation process. Stay tuned for additional information and training opportunities.

**!! MARK YOUR CALENDARS !!**

The next PAC Meeting is scheduled for October 23, 2009 to be held at the Ben Nighthorse Campbell Building.

Hope to see you there.

Just a reminder that the State Purchasing Office is asking Agency Purchasing Agents to participate in the Minority Business Office, sponsored "Procurement Connections" vendor event. This is an opportunity for purchasing agents to meet with Minority and Women Owned Businesses. **Date:** Tuesday, July 14, **Time:** 8:00 am – Breakfast; 8:30 am to 12:00 noon.

**Location:** Tivoli Student Union, 300 Auraria Parkway, **Cost:** **FREE** but registration is required. RSVP to [l.romero@state.co.us](mailto:l.romero@state.co.us) or **303.892.3764**

**Introducing our newest purchasing agent:** Tom Spiker has joined the State Purchasing Office (SPO) with nearly 8 years of State experience. Tom started with the State of Colorado by serving at the Colorado Community College System (CCCS) where he handled the purchasing function from 2002 through 2005. From there he went on to serve the Auraria Higher Education Center (AHEC) community up until his recent transfer to the SPO in May. Some of Tom's main areas of focus in his new position will be managing the Office Supplies, Copier and Vehicle State Price Agreements. **WELCOME ABOARD TOM !!**



John Utterback, Director, State Purchasing  
John Cisneros, BIDS Help Desk, Small Business Liaison  
Judy Haugh, Purchasing Agent  
Denise Kincaid, Procurement Operations Manager, CPPB  
Bea Lovato, BIDS Help Desk  
Christine Oberman, Purchasing Agent, C.P.M, CPPB  
Jana Sealy, State P-Card Manager  
Tom Spiker, Purchasing Agent, C.P.M.  
Pete Van Ronk, Purchasing Agent  
Jeff Wylde, Purchasing Agent, CPPB

303-866-6100  
303-866-6104  
303-866-6143  
303-866-6147  
303-866-6111  
303-866-6146  
303-866-5877  
303-866-6155  
303-866-6162  
303-866-6191

[John.Utterback@state.co.us](mailto:John.Utterback@state.co.us)  
[John.Cisneros@state.co.us](mailto:John.Cisneros@state.co.us)  
[Judy.Haugh@state.co.us](mailto:Judy.Haugh@state.co.us)  
[Denise.Kincaid@state.co.us](mailto:Denise.Kincaid@state.co.us)  
[Bea.Lovato@state.co.us](mailto:Bea.Lovato@state.co.us)  
[Christine.Oberman@state.co.us](mailto:Christine.Oberman@state.co.us)  
[Jana.Sealy@state.co.us](mailto:Jana.Sealy@state.co.us)  
[Tom.Spiker@state.co.us](mailto:Tom.Spiker@state.co.us)  
[Pete.VanRonk@state.co.us](mailto:Pete.VanRonk@state.co.us)  
[Jeff.Wylde@state.co.us](mailto:Jeff.Wylde@state.co.us)